



Firm Overview

Desrosier Capital Partners is a private investment firm that invests in and acquires successful, middle market companies in partnership with management in the **niche industrial and business services sectors**.

Beyond contributing capital to a business, we focus on **partnering with management** by leveraging our network of operating executives and advisors to continue growing the business and create long-term value for all company stakeholders.

Our principals bring over **40 years of disciplined investing experience** in the lower middle market, having completed 15 platform transactions (excluding add-on acquisitions) across a variety of industries and subsectors.

Investment Criteria

- **EBITDA:** Greater than \$2 million
- **Geography:** Operations headquartered in the U.S.
- **Industries:** Niche industrial manufacturing and business services
- **Characteristics:** High barriers to entry, strong free cash flow, and favorable industry trends

Transaction Types

- Management buyouts
- Family-owned businesses
- Recapitalizations
- Corporate carve-outs
- Preference for controlling equity investments

Investment Team

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Select Experience in the Niche Industrial and Business Services Sectors

Niche Industrial



Manufacturer of custom and stock springs, wire forms, and stampings.



Manufacturer of high volume, precision stampings, drawn metal parts.



Manufacturer of locomotive air horns and submarine hydraulic systems.



Manufacturer of components for jet engines.



*Manufacturer of cosmetic packaging materials. **



*Manufacturer of miniature connectors for the telecommunications industry. ***



Manufacturer of precision drawn metal parts.



Manufacturer of coaxial connectors for the CATV industry.



Manufacturer of CNC machine tools.

Business Services



*Largest custom engineered specialty wire distributor in North America. **



*Provider of shopping cart and facilities maintenance services. **



Provider of technology infrastructure and managed services.



Provider of banking information technology services.



Provider of healthcare information technology services.



*Provider of supply chain information technology services. **



Provider of oxygen and respiratory therapy services.



Telephone company in the U.S. Virgin Islands.

Note: Current Portfolio Companies in Italics

** Denotes M&A Sellside Advisory Assignment*

*** Denotes M&A Buyside Advisory Assignment*